

Your Consulter Marc Koch and the Company Koch BNC Inc.



Marc Koch has been a Business- and IT Consultant for more than 20 years.

He has a MBA in Business Engineering of University St. Gallen and Santa Clara. Marc supports companies in the development and transformation of Supply Management strategies, business processes and information technology systems.

He's experienced in Business and IT topics, as well as strong focus on methodology and customer orientation which is the reason for numerous of his successful project results delivered in many different industries.

Marc Koch is specialized in Supply Management and SAP SRM / Sourcing. He leads the working group SRM/Sourcing of the German SAP User Group (DSAG).

Koch BNC Inc. offers comprehensive services in the field of Supply Management and IT Management. We are specialized in building teams of very experienced consultants using a broad network of experts for our customer projects.

Using state of the art Business Engineering tools and methodologies, we deliver project results within the time, budget and with the expected quality.

Based on many years of experience in our domain and leading knowledge of SRM & Sourcing technology we are able to implement and integrate our design and concepts effectively.

According to the demand situation Koch BNC Inc. offers tailored consulting solutions with individual special matter experts or with a team of very experienced consultants. Hereby, we take over the full responsibility for the project results and demonstrate high commitment and accountability for the work we do for our customers.

Consulting Services

Supply Management

- Supply Vision und Strategy
- Category Management
- Supply Management
- Contract Management
- Sourcing (Rfx, Auctions)
- Catalog & Content Management
- E-Procurement, E-Invoicing
- Supplier Portals
- Supplier Collaboration

Business Engineering

- Interim IT Management
- IT Strategy / E-Business Strategy
- Evaluation of IT Systems
- Business Process Innovation
 - Supply Management
 - Supply Chain Management
 - Logistic
- Project Management
- Change Management
- Business Transformation

SAP System Integration

- SAP R/3, SAP ECC
- SAP SRM
- SAP MDM
- SAP Sourcing, CLM
- SAP Supplier Portals
- SAP PI/XI
- SAP BI/BW
- B2B Integration
- Standardisation
- Classification

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Customers and Industries (Extract)

National and international Business & IT Solution Projects in Global Corporations and Medium Size Business



Financial Service
Telecommunication
Pharma, Chemicals
Automotive
Manufacturing
Logistic
Automation Technology

Project References (Extract)



Design and Implementation of SAP SRM Req-to-Pay Solution
Development and Implementation of SRM Process, Roll-out Tools & Templates
World-wide Roll-out of SAP SRM in all Business Divisions



Supply Chain Management Consultation
Design, Implementation and Roll-out of SAP SRM, Upgrade to SRM 7
Catalog & Content Management, SRM Application Management Support



Evaluation of global implementation service provider for SAP SRM
Development of global Process templates for E-Procurement
Implementation and roll-out of SAP SRM



Interim IT Management
Development IT Strategy, IT Concepts & IT Implementation Controlling
Implementation of IT Project Methodology

Strong in Execution