

Koch BNC Inc.

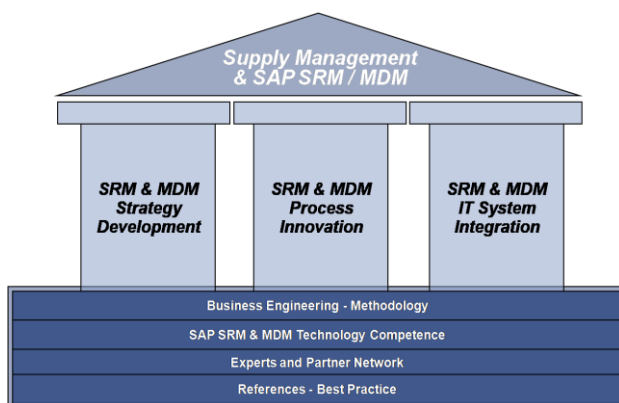
Competence in Supply Management, SAP SRM & MDM and Sourcing

Do you want to gain more efficiency in Procurement and strengthen your position in Supply Chain Management? A critical success factor for continuous value chain optimization is a comprehensive end-to-end perspective on all supply management processes. We provide you with the necessary Supply Management and IT expertise – both hosted and installed solutions.

In the beginning it was not much more than an innovative idea. However, we currently have plenty of experienced Supply Management and IT professionals in a demand-oriented expert network. We can support our customers with solid project experience and implementation capability in all areas of supply chain management. We also offer specialized experts for SRM & MDM as well as Sourcing projects. Our customers appreciate our conceptual strength, technological skills and our understanding of complex global organizations, their company values and individual cultural aspects.

Koch BNC Inc. is an independent network of experts specialized in Supply Chain Management processes and systems. Our unique strength is the combination of Supply Chain Management strategy development, process innovation and system integration with high practical SAP SRM & MDM as well as Sourcing project execution competency to deliver tailored solutions.

Whether you want to optimize your strategic sourcing capabilities gain efficiency in transactional purchasing procurement, or improve the integration of your supply chain into your procurement processes, we offer you these services in a single approach with all the IT competence and experience from many market leading SAP SRM & MDM and Sourcing implementation projects.



Strategy - Process - Systems

Innovations of solid process management in incremental steps instead of visions. Our strength resides thereby on the linkage of strategy development, process design and system integration.

Service Portfolio

The services offered are directed to our essential core competences. We only execute projects where we can add value with our specialized Supply Chain Management knowledge from years of work with SAP SRM & MDM and Sourcing technology as well as our target and result oriented methodology. Our strength is to connect strategy, process and system consultation by using methods of business engineering for the Supply Management. Our main concern is self-enabling by coaching. We thereby accompany you only for the time you need us.

Supply Management Services

The following topics belong to our Supply Management Power spectrum:

- Category Management
- Supply Chain Management
- Contract Management
- Strategic Sourcing
- Purchase Co-operation
- E-Procurement
- Catalog Management
- Procurement Controlling
- SAP Supplier Portal / Ariba Supplier Network (ASN)
- Standardisation / Classification
- Invoice Management
- Supplier capability for E-Commerce processes

IT Management for the realization with SAP SRM

We observe your companies Supply Management IT landscape from the following five perspectives:

1. IT Organization – Does the IT organization work efficient from a procurement point of view?
2. Business processes – Does your Supply Management IT support all business processes?
3. Applications – Are the applications suitable and consistently used?
4. Infrastructure – Is the Supply Management IT Infrastructure up to date and economical?
5. Projects – Have you Supply Management IT Projects delivered completely and effectively?

Acceleration by methodology

Changes can only be accelerated through methodology. However, the methods are only as good as the people who use them. We understand ourselves as Business Engineers and use methodology consistently when it is applicable. It doesn't matter to us whether we utilize your methodologies or ours.

Specialized in SAP R/3 (ECC) and SAP SRM & Sourcing

Our key note is the development of the newest and most innovative concepts for Supply Management and to realize them with state-of-the-art SAP SRM and Sourcing solutions. Our technological and process based knowledge will help you to integrate your supplier to your Supply Management landscape on an innovative way.

We support you developing concepts and help to realize them. KBNC has a broad experience in SAP ECC, SRM and Sourcing with the following modules:

- R/3/ECC MM, PM, PP, SD
- SRM-EBP (Enterprise Buyer Professional)
- SRM-One Client with the rapid deployment scenario
- SRM-MDM and SRM-CCM
- Supply Integration with SUS (Supplier Self Service)
- SRM-Sourcing (Bidding & Auctioning),
- SRM Contract Management-CLM & Sourcing
- SAP BI (Analytical SRM)
- PI/XI (Process Integration / Exchange Infrastructure)

It doesn't matter if you want to implement a new module or enhance or upgrade your existing solution, our experts from KBNC have the experience and knowledge to cover all aspects and project phases.

The integration of your Supply Management Processes into your ERP-system, Supplier Management Systems as well as internal and external marketplaces is our daily business we would like to share with you. This eases the access to an efficient and simple SRM solution with SAP.

Our Network – Your benefit

A chain is only as strong as their weakest link. However a network is as strong as its most comprehensive resources. KBNC offers you a comprehensive, coordinated network of Supply management and SAP SRM resources!

Strategic partnerships with system and solution providers we can offer a high number of specialized experts as well as access to the state-of-the-art technology.

Our network also includes colleges, universities and other institutions and organisations

As the spokesman of the working group SRM of DSAG (German-language SAP user group) Marc Koch has direct access to the SAP development and functional teams in Walldorf.

We pick you up wherever you are

The scope and scale of our services totally depend on your requirements:

For example we can provide you with the following services for you SAP SRM solution:

- Consulting
- Development (ABAP, Java, Workflow, WebDynPro)
- Core Template Design & Roll-out

Extract of our standardised products:

- SAP SRM – *easy to run eProcurement*
- SAP SRM – *eTicket*
- SAP SRM – *on-Demand (ASP)*
- SAP Sourcing – *on-Demand (ASP)*
- SAP SRM – *Supplier Onboarding*

References

We have experience with global players as well as mid-sized companies.



Customer opinions

Markus Zaugg (Leader of eProcurement Novartis AG)
„KBNC has capable consultants. By practice for many years they know all established solution methods and supply a high-quality, complete and thought result“

Peter Stipp (IT Resort Leader of UBS AG)
„Marc Koch convinced us by personal and technical authority. An advisor with founded SAP system knowledge and understanding of Supply management processes“

Herbert Brecheis (Head SCM Processes & Tools ABB)
“KBNC is a highly flexible and innovative network of best-in-class consultants, reliably delivering the contracted scope on time and budget“

Daniel Kautz (Project Leader Deutsche Post WorldNet)
„Marc Koch is a notably experienced and pragmatic consultant. He has a high professional competence in Supply Management“

Benefit from our experience and know-how in the Supply Management area.

Get in contact with us!

Your Contact Person

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